

# ALLEN G. WICKERT, (B.Comm, C.A)

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## **WORK HISTORY:**

January 2007 –  
Present

**Lakeside Strategies Consulting Practice**, Kincardine, Ontario

[www.lakesidestrategies.com](http://www.lakesidestrategies.com)

*Owner / President*

- Financial advisory services (banking, cash flow management, corporate governance, taxation, employment matters, business and strategic planning and cost saving programs)
- Conflict resolution (arbitrations and mediations)
- Business acquisitions and divestitures
- Real estate advisory services

April 1995 -  
December 2006

**Canadian Agra Group of Companies**, Kincardine, Ontario

[www.canadian-agra.com](http://www.canadian-agra.com)

*Executive Vice President – Special Projects – The H.J. Sieber Group, Inc.*

- Reporting directly to the Board of Directors (providing strategic planning, risk management and financial advice relating to various international corporate holdings)
- Drafting / negotiation / execution of various contract / lease agreements (land, building and equipment)
- Management of large hardwood forest operation in northern Ontario
- Managed successful binding arbitration award of \$4.2 million in minority shareholder dispute in eastern Canada
- Dispute resolution to avoid or settle any litigation
- Land and business acquisition / divestiture negotiations
- Negotiation of credit facilities with various financial institutions
- Management of all international legal matters including successful settlement (by negotiation) of at \$150 million international partnership dispute
- Work closely with the CFO and VP Operations regarding financial, operational, budgeting and legal activities for eight operating subsidiaries

*Acting Chief Financial Officer – Canadian Agra Foods Inc.*

- Implementation and co-ordination of a reverse take-over of CIC Canola Industries Canada Inc. (“CIC”), a public company traded on the TSE by Canadian Agra Foods Inc., including OSC and TSE requirements
- Oversee restructuring / amalgamation of Canadian Agra operating entities with those of CIC and preparation of Business Plan
- Negotiation of \$50 million credit facility with Schedule A bank
- Management of overall financial requirements during restructuring composed of seven operating subsidiaries with assets totaling \$87 million

*Vice President of Finance - Canadian Agra Corporation*

- Reporting to the President (management of overall financial affairs of the twelve Operating Group of Companies engaged in the production, processing and marketing of agricultural products including financial management systems and controls)
- Co-ordination of strategic planning process for all twenty subsidiaries and / or divisions including business plans
- Oversee CIDA / University of Guelph training in large scale farming practices for Latvia, Lithuania, China and Russia

1989 - 1995

**KPMG Peat Marwick Thorne Inc.,**

Toronto, Ontario (1989 – 1992) Mississauga, Ontario (1992 – 1995)

*Senior Manager*

- Monitoring / look see assignments
- Consulting clients / legal counsel / lenders during corporate restructurings
- Preparation and presentation of corporate viability assessments to lenders
- Management of receivership engagements (sold as going concerns)

1984 - 1989

**Peat Marwick Thorne**

Toronto, Ontario (1984 - 1986) Woodbridge, Ontario (1986 - 1989)

*Manager, Independent Business Advisory Services*

- Preparation and presentation of business plans to financial institutions for new business ventures
- Corporate and personal income tax planning and administration
- Management of audit and review engagements primarily in the manufacturing and service sectors
- Administration of audit engagements in the field of real estate, banking, manufacturing, service sector and joint audit with the Auditor Generals office

***Education:***

2000

**Institute of Chartered Accountant of Ontario**

*Certificate in Conflict Resolution*

1995

**Canadian Insolvency Association**

*Certified Insolvency Practitioner 3 Year Study Program*

*(Trustee in Bankruptcy license never obtained)*

1988

**The Institute of Chartered Accountants of Ontario**

*Chartered Accountant*

1984

**University of Toronto (Finance / Economics Major)**

*Bachelor of Commerce*

***Other:***

- Conversational German
- Past Director and Treasurer of cottage land development project (\$2.7 million)
- Past Chair of the Strategic Plan Steering Committee for the Town of Kincardine
- VP of Bluewater Snowmobile Club (since 2005)